

# CURRICULUM VITAE

## I. Personal Information

**Name:** Manoj Kumar Verma

**Date of Birth:** 02.01.1984

**Current Position & Domain:** Regional Director, Industrial Engineering

**Office Location:** Guwahati Regional Directorate

**Languages:** English, Hindi (Both Full Proficiency), Assamese (Partial)

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## II. Professional Summary

A seasoned productivity and quality management expert with over 16 years of experience in management consultancy, research, and capacity building, I have led transformative initiatives in productivity enhancement, systems design, project appraisal, and monitoring & evaluation. As Regional Director of NPC (NER) for over seven years, I successfully expanded NPC's footprint, driving high-impact consultancy projects and training programs that strengthened operational excellence across industries and government entities. Passionate about fostering a culture of innovation and continuous improvement, I am committed to aligning productivity initiatives with national economic priorities to drive long-term competitiveness and sustainable growth.

## III. Areas of Expertise

### Primary Domains:

- Productivity Enhancement & Operational Excellence
- Quality Management & Compliance (ISO 9001, ISO 14001, OHSAS 18001)
- Project Appraisal, Performance Monitoring & Impact Evaluation
- Organizational Development, Policy Advisory & Capacity Building

### Specialized Skills:

- **Strategic Policy Advisory & Stakeholder Engagement** – Extensive experience in advising government bodies, industries, and public sector organizations on productivity, industrial development, and economic growth.
- **Project Monitoring, Evaluation & Impact Assessment** – Proven ability to assess and enhance the effectiveness of government programs, large-scale infrastructure projects, and industrial initiatives.
- **ISO Standards & Quality Systems Implementation** – Proficient in designing, implementing, and auditing ISO-based management systems (QMS, EMS, OHSAS, MFCA - ISO 14051) to drive quality excellence.
- **Training & Capacity Development** – Experienced in designing and delivering high-impact training programs, workshops, and technical consultancy services to enhance productivity across sectors.

### Industry Focus:

- **Manufacturing & MSMEs** – Driving operational excellence through productivity enhancement, lean manufacturing, and cost optimization strategies.
- **Infrastructure & Public Sector Projects** – Leading performance evaluation, process efficiency improvements, and strategic policy implementation for large-scale government initiatives.
- **Agriculture & Agri-Business** – Enhancing agricultural productivity through advanced irrigation systems, agro-industrial process optimization, and sustainable farming practices.
- **Government & Policy Implementation** – Providing expert guidance in policy development, governance frameworks, and economic productivity initiatives to align with national priorities.

## IV. Professional Experience

### Current Position & Designation

#### Director, National Productivity Council (NPC) India (*April 2023 – Present*)

- **Strategic Leadership:** Spearheading the Regional Directorate for North Eastern Region (NER), overseeing policy advisory, productivity enhancement initiatives, and industry-government collaborations.
- **Operational Excellence:** Driving high-impact consultancy, research, and training programs focused on productivity improvement, quality management, energy efficiency, and industrial engineering.
- **Stakeholder Engagement:** Strengthening NPC's presence in the NER by fostering partnerships with industries, government agencies, and international organizations.
- **Capacity Building:** Leading initiatives to enhance institutional capabilities and workforce competencies through targeted training interventions and policy-driven frameworks.

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### Previous Positions & Responsibilities

#### Deputy Director, NPC India (*Feb 2016 – April 2023*)

- **Regional Leadership:** Led the Guwahati Regional Directorate (2016 – 2022), expanding NPC's presence and impact across North Eastern India.
- **Productivity & Policy Implementation:** Delivered strategic consultancy solutions in lean manufacturing, industrial efficiency, and quality management, resulting in measurable performance enhancements for industries and MSMEs.
- **Project Monitoring & Evaluation:** Oversaw evaluation of major government flagship programs and infrastructure projects, ensuring data-driven decision-making and policy optimization.

#### Assistant Director, NPC India (*Aug 2008 – Feb 2016*)

- **MSME & Industrial Development:** Led cluster development projects, implementing process optimization and productivity frameworks to enhance MSME competitiveness.
- **Government Impact Assessments:** Designed and executed impact evaluations of government schemes, providing actionable insights for policy refinement and program effectiveness.
- **Training & Capacity Development:** Developed and delivered technical training modules on process management, lean manufacturing, and agricultural productivity, upskilling industry professionals and policymakers.

**Design Engineer, Harvel Agua India Pvt. Ltd. (April 2007 – July 2008)**

- **Irrigation System Optimization:** Engineered micro-irrigation solutions, ensuring optimal water resource utilization and enhanced agricultural yield.

**Sales/Design Engineer, Jain Irrigation Systems Ltd. (July 2006 – Sept 2006)**

- **Sustainable Agri-Solutions:** Designed and implemented precision irrigation systems to improve water conservation and farming efficiency.
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**Key High-Impact Projects & Achievements**

**1. Expansion of NPC's Productivity Initiatives in North Eastern Region**

- **Impact:** Strengthened NPC's institutional footprint in the region, increasing industry participation and stakeholder engagement by over 200%, leading to greater adoption of productivity best practices.

**2. Project Monitoring & Impact Evaluation for Government Schemes**

- **Impact:** Led data-driven evaluation of flagship government programs, enabling evidence-based policy decisions, optimizing public investments, and enhancing program efficiency and accountability.

**3. Lean Manufacturing & Quality Systems Implementation for MSMEs**

- **Impact:** Successfully deployed lean methodologies across MSMEs, achieving average productivity gains, reducing operational inefficiencies, and improving cost-effectiveness and market competitiveness.

**V. Major Project Experience in NPC**

1. **Project Title:** Multiple projects of Monitoring & Evaluation of Govt. schemes for various Ministries of Govt of India **Client Name:** Various Ministries, Govt of India; **Sector:** Tourism, Minority Affairs, Agriculture, Health, Industries, Education **Role:** Team Lead for NER operation

**Duration:** 2009 – 2021

**Impact Created:** Evaluation of the scheme's performance, including a comprehensive assessment of its measurable impact on beneficiaries and stakeholders. This includes analyzing key performance indicators, effectiveness in achieving objectives, and long-term socio-economic outcomes.

2. **Project Title:** Multiple projects of design & implementation of ISO-based management systems (QMS, EMS, OHSAS) to drive quality excellence

**Client Name:** Various Govt. & Private sector entities **Sector:** Govt. services, Education, Power Generation, Manufacturing

**Role:** Team Lead for NER operation

**Duration:** 2009 - 2020

**Impact Created:** Implementation of these standards ensured continual improvement & customer satisfaction while optimising the resource usage and strengthening the workplace safety. Together, these systems enhanced business performance, stakeholder confidence, and long-term competitiveness.

3. **Project Title:** Implementation of MSME Competitive (Lean) Scheme in NER  
**Client Name:** Min. of MSME, Govt of India; **Sector:** Various **Role:** Team Lead for NER operation  
**Duration:** Phase I -old scheme (2012-2019) ; Phase II – current scheme (2024- ongoing)  
**Impact Created:** Enhancing awareness of the scheme through targeted outreach initiatives, capacity building of stakeholders to ensure effective participation, and fostering collaboration with industry associations. Additionally, facilitating the formation of business units to drive the successful implementation and sustainability of the scheme.
4. **Project Title:** Monitoring & Evaluation of IIUS & MIIUS infrastructure development projects  
**Client Name:** Govt. of Assam, Govt. of Tripura & Govt. of Mizoram; **Sector:** Infrastructure  
**Role:** Team Lead for NER operation  
**Duration:** 2013 – 2017  
**Impact Created:** Development of greenfield and brownfield projects across Assam, Mizoram, and Tripura, contributing to economic growth through a multiplier effect and the creation of valuable assets in the project locations.
5. **Project Title:** Multiple projects (150 plus) of investment appraisals of industrial & service sector  
**Client Name:** Private Units **Sector:** Various, including FMCG, Tea, Pharma, Chemicals, Plastics, Agriculture, Construction, Hotels, etc.  
**Role:** Team Lead for NER operation  
**Duration:** 2013 - 2022  
**Impact Created:** Comprehensive appraisal of investment projects under the North East Industrial and Investment Promotion Policy (NEIIPP), 2007, ensuring alignment with policy objectives, financial viability, and socio-economic impact. This includes evaluating project feasibility, assessing compliance with regulatory frameworks, and analyzing potential contributions to regional industrial growth and employment generation.

## **VI. Educational Background**

- **B.Tech in Agricultural Engineering** – *Allahabad Agricultural Institute (2002 – 2006)*
- **Post Graduate Certification in Industrial Engineering** – *AIP, Chennai (2008 – 2009)*

### **Additional Professional Qualifications & Certifications**

- **IRCA-Certified Quality Management System Lead Auditor** (ISO 9001:2008)
- **Material Flow Cost Accounting (MFCA)** – ISO 14051
- **Green Productivity and Integrated Management Systems** (*ISO 9001, ISO 14001, OHSAS 18001*)
- **Energy Efficiency and Energy Management System** (ISO 50001)
- **Life Member** – Indian Society of Agricultural Engineers
- **Chartered Engineer License** – Institution of Engineers
- **Member of Institution of Engineers** – Agricultural Engineering

**Certification:**

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience. I understand that I shall be responsible for any willful misstatement described herein.

Date: 10.02.2025

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Place: Guwahati

(MANOJ KUMAR VERMA)

**Profile Update History**

Last Updated: 10.02.2025

Next Review Due: 08.02.2026

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